

improving efficiency in local services



It is widely acknowledged that local authorities spend more than £86 billion each year delivering public services. The Gershon initiative has, from 2005, tasked both central and local government to deliver additional efficiency savings year-on-year and Regional Centres of Excellence are taking on a wider role to help local authorities manage the efficiency programme. Mott MacDonald has a wealth of experience assisting the public sector in the delivery of efficient and effective services and with this in mind we believe we can provide a wide spectrum of support to local authorities in a number of service areas.

who we are

Mott MacDonald is a multi-disciplinary management and technical consultancy. We're wholly independent, with a turnover of around £500 million and 8300 staff engaged in public and private sector projects from 30 centres throughout the UK. Our network of local offices, combined with many years of public sector experience, puts us in a unique position to offer direct local service backed by an in-depth understanding of local conditions and issues. Each office draws on specialist support from the Mott MacDonald Group, and our broad multi-disciplinary nature provides an integrated platform for total service provision. Our local insight allows us to precisely tailor the Mott MacDonald team to the specific needs of each local authority.

We provide a broad spectrum of technical and management services in a diverse range of sectors including transportation, urban regeneration, waste management, structures, building services, education, social services, health, home affairs, utilities and maintenance. We work with a broad range of public sector customers, including:

- County, metropolitan and district councils
- Unitary authorities
- London boroughs
- Department for Environment, Food and Rural Affairs (Defra)
- Department for Education and Skills (DfES)
- Office of Government Commerce
- Office of the Deputy Prime Minister
- NHS trusts
- Department for Transport
- Treasury
- The Home Office
- 4ps – public private partnerships programme

“The whole package Mott MacDonald offers is very good, if there is an issue it is resolved quickly and efficiently.”

Harry Horsburgh, Home Office

“...impressive level of delivery and progress for another year. You have excelled in the delivery of schemes...”

Norfolk County Council

“...we can rely on Mott MacDonald to continue with what has been an excellent service from its whole team.”

Worcestershire County Council

why Mott MacDonald

Our range of strategic consultancy and technical expertise covers the full spectrum of local authority services including those set out in the Office of the Deputy Prime Minister's document 'Delivering Efficiency on Local Services 2004'. In addition through our work with central government we understand and can interpret the drivers required to deliver the efficiency programme. Mott MacDonald has directly assisted the Office of Government Commerce in its implementation of the Kelly programme of procurement reform, and Defra with its waste management strategy. Through our successful partnerships, frameworks and term commissions we are currently assisting public and private sector customers to develop their approach to continuous improvement and value for money within their businesses.

We are able to assist local authorities to evaluate and implement an efficiency strategy by applying the following capabilities:

management and technology consultancy – we are able to review current processes and practices, to analyse these to identify possible efficiency savings and quality enhancements and to benchmark against national private sector best practice. We also offer change management support to assist with the integration of multi services/service providers as well as having specific experience in front office/back office transfer

facilities management specialists – we are able to review, audit and monitor existing services and identify, rationalise and implement efficiency improvement processes. We are available to train and advise all staff in the production and application of specifications and standards and how they relate them to their service as well as understanding the interface between services and the hard facilities

procurement advisors – leading edge procurement and technical advisors across the whole spectrum of procurement including PFI and PPP. Our advisors are very familiar with government regulations applicable in the education, health, transport and public sectors. We have extensive knowledge of service provision, payment mechanisms, performance monitoring, technical standards, guidance and requirements and an established track record on large and complex projects

health specialists – we are able to provide a combination of technical assistance, business consulting and project management services for the health sector with access to specialist expertise in health sector issues. We are also actively working as procurement advisors on a number of NHS Local Improvement Finance Trust (LIFT) projects

waste specialists – our specialist waste unit offers in-house services integrating environmentalists and engineers throughout the planning and design process for projects and a wide range of environmental, management, planning and legal skills

education specialists – our in-house advisors can provide assistance in LEA consultancy and outsourcing, school improvement services, Ofsted inspections and training, interim management, ICT training and advisory support for teachers. We are also working on a number of Academies and Building Schools for the Future projects

organisational specialists – we have advisors in quality training, partnership management, recruitment and interim management. We can identify management and training needs and deliver the required improvements

specialist cost consultants and construction economists – we have leading UK specialists in the management of assets from initial concept and planning stage through to construction and the ultimate management of the built facility. Expertise in whole life costing and value engineering to help achieve value for money in asset management and procurement



Under a five-year framework agreement we're providing management consultancy to Leeds Teaching Hospital NHS Trust on all its capital projects including this £220 million new oncology wing



We're working on several projects in the Department for Education and Skills' Academies programme and Building Schools for the Future initiative, which aims to renew or rebuild the UK's secondary school estate

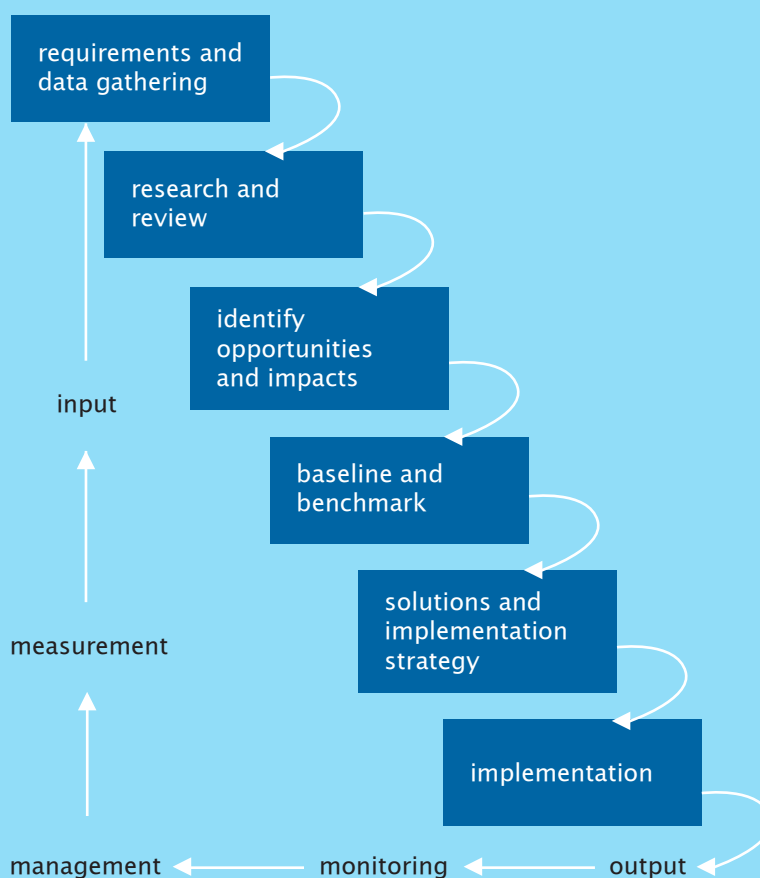


Mott MacDonald Bentley, our JV with JN Bentley working on Yorkshire Water wastewater projects, balances various client stakeholder interests such as regulatory compliance, public relations and customer service with fast, efficient scheme delivery

We at Mott MacDonald believe that the combination of your experience of service delivery and our public and private sector knowledge will allow us to work with you to deliver efficiency gains at a strategic, departmental and project level and produce a more innovative approach to service provision. This will produce solutions which maximise outputs and focus resources.

our approach

In order to achieve sustainable efficiency gains a continuous lifecycle solution is required. Our strategic consultancy teams have developed a methodology to ensure maximum effectiveness, minimum effort and maximum customer satisfaction. Frequent reviews and the dynamic nature of the information permits new ideas to be embodied in the process resulting in a continuous cycle of improvement.



achieving success

By working with Mott MacDonald, successful outcomes are achieved due to our commitment to:

- form a working partnership with the local authority and individual departments/teams
- interface at all levels of the business
- develop effective innovation and knowledge transfer
- produce baseline models which will facilitate efficiency modelling
- produce realistic and workable solutions for change (culture and process)



our track record

We have met or exceeded our customer's expectations in projects where change has been identified and implemented. These changes have resulted in a better, more efficient service which still meets the requirements of the customer, for example:

Norfolk County Council – working with the council as a Best Value partner

Sefton Council – developed human resources and payroll strategy and system procurement

Solihull Council and Severn Trent Water – development of partnering for common services

Office of Government Commerce – offered Kelly programme strategic market advice

Association of Chief Police Offices – offered procurement advice

Leeds Teaching Hospital NHS Trust – formed a strategic partnership as the Trust's PFI/PPP advisor

Yorkshire Water – the Mott MacDonald Bentley partnership has been highly effective in delivering the wastewater capital programme in northern England

Islington Council – providing schools' related services

Knowsley Council – provided a review of schools' facilities management provision

Lancashire County Council – provision of a common data management facility

Police Information Technology Organisation – assisted in development of strategies for greater information sharing

Defra – conducted a pilot study into efficiency savings in waste management services

Health – development of a business case for a stand-alone elective day surgery centre

contact

Cathy Travers

T 0114 228 3892

E cathy.travers@mottmac.com

Mike Corbridge

T 0208 774 2981

E mike.corbridge@mottmac.com

www.mottmac.com

